Item 11

Myakka Valley Ranches Improvement Association

Report to Board April 2011

Term Contract Bids Received

Introduction

Bids for Term Contracts were sought by advertisement in Trails n Tales.

The Bids requested are for (a) drainage & easement maintenance, (b)

saddle trail maintenance and (c) grass cutting. The bids received relate to

the Term Contracts approved by the Board and are for the Association

year, i.e. May 1, 2009 to April 30, 2010. The closing date for bids was April

1, 2011. For commercial confidentiality the bidders name is not identified in

this report. The original bids are available for inspection by Board

members.

Bids for Drainage & Easement maintenance

The following was received by the due date.

Bid A

Item

number

Item

Rate, $

1

Provide and operate the following

equipment:

(a) loader

(b) backhoe/excavator

(c) truck not less than 5 tons,

including one skilled operative

60.00 per hour

60.00 per hour

60.00 per hour

2

Provide one additional laborer

$160.00 per day

Percentage added for obtaining etc. materials: 0%

Insurance cover: $1million

Bids for Saddle Trail Maintenance

The following were received by the due date.

Bid E

Item

number

Item

Rate, $

1

Provide and operate appropriate grass

cutting mower, including one skilled

operative

$40.00 per hour

2

Provide one additional laborer

$20.00 per hour

3

Trim overhanging tree branches and

dispose of cuttings

$25.00 per hour

Percentage added for obtaining etc. materials: 10%

Insurance cover $1 million

Bid F

Item

number

Item

Rate,$

1

Provide and operate appropriate grass

cutting mower, including one skilled

operative

$40.00 per hour

2

Provide one additional laborer

$18.75 per hour

3

Trim overhanging tree branches and

dispose of cuttings

$24.00 per hour plus

dump fee

Percentage added for obtaining etc. materials: 5%

Insurance cover: $1million

Bids for grass cutting

The following bids were received by the due date:

Bid J

Site

number

Sites of grass easement to be cut

(owned by the Association)

Rate per cut, $

1

Front of sub-Division from SR 72 to archway

together with area adjacent to and around

gate house

45.00

2

Area around bridge at Howard Creek on

Myakka Valley Trail

30.00

3

Park, adjacent to Howard Creek Bridge on

Myakka Valley Trail

25.00

4

Park, on north side of Old Ranch Road

(across from lot #166 and adjacent to lots

#155 and #156)

15.00

5

Drainage area, Old Ranch Road, across from

Lot #71

25.00

Site

number

Sites of grass easements to be cut

(privately owned)

Rate per cut, $

6

Lot # 134 - empty lot, corner of Sheps Island

Road and Old Ranch Road (Approximately

1750 feet frontage)

25.00

7

Lot #246 - empty lot (across road from lot

#135) (Approximately 700 feet frontage)

20.00

Insurance cover: $ 1 million

Bid K

Site

number

Sites of grass easement to be cut

(owned by the Association)

Rate per cut, $

1

Front of sub-Division from SR 72 to archway

together with area adjacent to and around

gate house

60.00

2

Area around bridge at Howard Creek on

Myakka Valley Trail

25.00

3

Park, adjacent to Howard Creek Bridge on

Myakka Valley Trail

25.00

4

Park, on north side of Old Ranch Road

(across from lot #166 and adjacent to lots

#155 and #156)

15.00

5

Drainage area, Old Ranch Road, across from

Lot #71

25.00

Site

number

Sites of grass easements to be cut

(privately owned)

Rate per cut, $

6

Lot # 134 - empty lot, corner of Sheps Island

Road and Old Ranch Road (Approximately

1750 feet frontage)

45.00

7

Lot #246 - empty lot (across road from lot

#135) (Approximately 700 feet frontage)

15.00

Insurance cover: $1 million

Bid L

Site

number

Sites of grass easement to be cut

(owned by the Association)

Rate per cut, $

1

Front of sub-Division from SR 72 to archway

together with area adjacent to and around

gate house

72.20

2

Area around bridge at Howard Creek on

Myakka Valley Trail

34.50

3

Park, adjacent to Howard Creek Bridge on

Myakka Valley Trail

28.60

4

Park, on north side of Old Ranch Road

(across from lot #166 and adjacent to lots

#155 and #156)

23.80

5

Drainage area, Old Ranch Road, across from

Lot #71

23.20

Site

number

Sites of grass easements to be cut

(privately owned)

Rate per cut, $

6

Lot # 134 - empty lot, corner of Sheps Island

Road and Old Ranch Road (Approximately

1750 feet frontage)

48.70

7

Lot #246 - empty lot (across road from lot

#135) (Approximately 700 feet frontage)

19.40

Insurance cover: $1 million

Analysis

All the bidders live in the Valley so there can be no qualitative difference in

terms of local knowledge. Similarly, all are experienced, offer the required

level of insurance and so no distinction can be made between them on

these grounds either. So the analysis of the best offer is based solely on

the rates offered. Note: the contract documents define a day as 8 hours.

Drainage & easement maintenance. A reasonable assumption is that we

might order 8 days using all equipment simultaneously, 6 days with an

additional laborer and $1,000.00 of materials. On this basis:

Bid A will cost us a total of $12,480.00

This is an increase in cost of nearly 19% compared with last year.

Bid A offers acceptable value for money.

Saddle trail maintenance. A reasonable assumption is that we might order

5 days of cutting, 2 days of tree clearance and 4 days with an additional

laborer, with $500 of materials. On this basis (excluding payment for the

materials themselves and dump fees):

Bid E will cost us a total of $2690.00

Bid F will cost us a total of $2617.00

Bid F offers the best vale for money.

Grass Cutting. The total cost of one cut of each of the 7 sites is:

Bid J will cost us $185.00

Bid K will cost us $210.00

Bid L will cost us $250.40

Bid J offers the best value for money.

Contractors who submitted bids

The following submitted bids for either or both contracts: (in random

order)

1. James Ground Works Inc.

2. Kat-man-do Inc

3. Gary Roberts mowing

4. Hackney Const. LLC

Recommendations: that the Board accept the lowest cost bids from (i)A-

Kat-man-do Inc. for Drainage & Easement Maintenance, (ii) F- Roberts &

Sons Mowing for Saddle Trail Maintenance, and (iii) J - James

Groundworks Inc. for Grass Cutting Term Contracts for the period May 1,

2011 to April 30, 2012.